



MYSTIC LAKE  
CENTER

# AUDIO VISUAL

& OTHER SERVICES | OPTIONS AND PRICING



# AUDIO

## MICROPHONES

Shure Wireless Lavalier/Handheld/Headset	\$115
Wired Handheld with Tabletop Stand	\$25

## AUDIO ACCESSORIES

Computer Audio (D.I.) Box	\$20
Audio Feed XLR (Recording or Input)	\$25 per feed
Background Music	\$25
House Sound Audio Patch Input	\$50 per room

## PA SYSTEMS

Two QSC Paired Powered Speakers and Two Subwoofers	\$470
Four QSC KLA Line Array Speakers Ground Stacked on Four 18" QSC Subs	\$1,050
Six Speaker Line Array with Four Subs	\$1,600
16 Channel Digital Mixer with Snake	\$250
32 Channel Digital Mixer with Snake	\$475

## INTERCOM SYSTEMS

Wireless Intercom System (Up to 10 Headset Packs)	\$250
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# VIDEO

## VIDEO RECORDERS/PLAYERS

DVD Player	\$35
Session Recording (does not include camera)	\$250 per feed

## MONITORS

40" LCD 16:9 w/stand	\$175
49" LCD 16:9 w/stand	\$300
65" LCD 16:9 w/stand	\$425
Truss Tower Video Display (Includes one truss tower and base, one 49" LCD display and mount, cabling and labor)	\$375

## CAMCORDERS/CAMERAS

Sony® ENG Broadcast Camera	\$1,000
Panasonic® Robocam	\$1,000

## DISPLAY SCREENS

9' x 16' Fastfold Screen w/dress kit (16:9)	\$300
7.5' x 11' Fastfold Screen (16:9) (no dress kit)	\$190
Video Wall(s)	Quote
Video Walls (Mystic Showroom)	\$2,550

## VIDEO MISCELLANEOUS

Computer Adaptors	\$30
Perfect Cue	\$75
Computer Cable (VGA, HDMI etc.)	\$20
Presenter's Remote	\$55
AV Cart with Power Extension	\$25

## PROJECTORS

7K Lumen HD Projector	\$600
12K Lumen HD Projector	\$1,050
20K Lumen HD Projector	Quote

## VIDEO SWITCHERS/PROCESSORS

HDMI or VGA Splitter	\$30
Seamless Video Switcher (Digital)	\$425

# LIGHTING

## INDIVIDUAL FIXTURES

6" Source Four Par with Dimming Circuit (Used for stage wash, pin spotting and wall Gobos)	\$35
LED Par Light (ETC, Chavet)	\$25
LED Bar Light (Chavet)	\$40
Moving Head Fixtures (various)	\$95
Follow Spot with Operator	\$400

## LIGHTING CONTROL

NX2 Digital Lighting Console	\$255
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## LIGHTING DÉCOR

In-House Stock Gobos (textured wall lighting)	\$10/ea
Custom Gobo (steel or glass)	Quote
Mirror Ball	\$65
Aluminum Truss with Base (12")	\$65
Hazer with Fluid	\$130
18' x 50' Black or White Pipe & Drape	\$10/ft
Custom Backdrop	Quote
Color Gel (per sheet)	\$20

## RIGGING

Rigging Point	\$105
Scissor Lift (Additional Labor Needed)	\$225
Haze Permit (Fire System Override)	\$250

## STAGING

4' x 8' Stage Decking with Skirt	\$65/ea
4' x 8' Stage Decking with Skirt 32" high with Bracing	\$75/ea
Staging Steps (single)	\$15
Staging Steps (triple)	\$80
Showroom Steps	\$210

## LIGHTING PACKAGES

### ATMOSPHERIC LIGHTING PACKAGE | \$300

LED Pixbar up-lighting of a ballroom or meeting space

### CORPORATE LIGHTING PACKAGE | \$650

Includes Atmospheric Lighting Package + 4 Stage Wash Leko lights, 2 Gobo Leko lights and NX2 lighting console

\*CUSTOM GOBOS NOT INCLUDED

### KEYNOTE LIGHTING PACKAGE | \$950

Includes Atmospheric Lighting Package + 4 Stage Wash Leko lights, 4 Gobo Leko lights, 8 Texture Leko lights and NX2 lighting console

\*CUSTOM GOBOS NOT INCLUDED

### GALA LIGHTING PACKAGE | \$1,660

Includes Atmospheric Lighting Package, 6 Stage Wash Leko lights, 6 Gobo Leko lights, 8 Moving-Head light fixtures and NX2 lighting console

\*CUSTOM GOBOS NOT INCLUDED

# SHOWROOM VIDEO IMAG PACKAGES

## BASIC PACKAGE

\$3,800

Includes a single camera, computer interface and up to eight hours of labor or AV assistance.

*Available in Showroom only*

## ADVANCED PACKAGE

\$4,850

Includes two broadcast cameras, two robo cameras, computer interface and up to eight hours of labor or AV assistance.

*Available in Showroom only*

# BREAKOUT ROOM PACKAGES

## BASIC PRESENTATION

PACKAGE \$650

Single room package available in:  
Anoka, Isanti, Owatonna, Chaska, Winona,  
Little Crow, Wabasha, Shakopee, Mahkato

- 7K Lumen HD Projector
- 16:10 HD Drop Down Screen
- Computer Connections
- Computer Audio Interface
- Podium Audio Connection/One Wired Microphone
- 1 Hour Of AV Assistance

## SHAKOPEE BOARDROOM PACKAGE

PACKAGE \$500

- 80" HD Video Display
- Computer Connections
- Computer Audio Interface
- 1 Hour Of AV Assistance

## ADVANCED PRESENTATION

PACKAGE \$750

Single room package available in:  
Anoka, Isanti, Owatonna, Chaska, Winona

- 7K Lumen HD Projector
- 16:10 HD Drop Down Screen
- Computer Connections
- Computer Audio Interface
- Podium Audio Connection/One Wired Microphone
- One Wireless Microphone (Lavalier/Handheld/Headset)
- 1 Hour Of AV Assistance

## OUTSIDE PRODUCTION

Breakout Room Charge \$250/room per day

# STREAMING PLATFORMS

We have the capability to send source video and audio to many streaming platforms, and can stream to multiple platforms simultaneously.

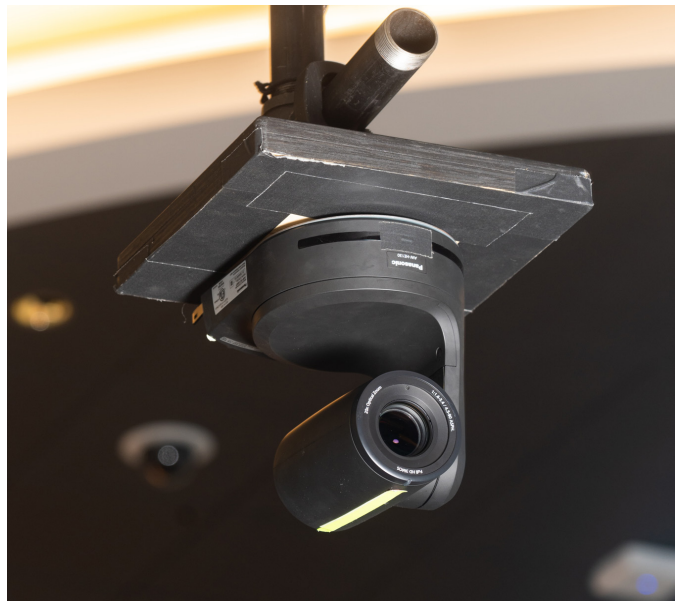
## SUPPORTED PLATFORMS

- BoxCast
- Cloud Media Group
- DaCast
- Facebook
- IBM Cloud
- Livestream (Vimeo)
- Meridix
- Ministerio TV
- Twitter/X
- Restream
- ScaleEngine
- Smashcast
- StreamingChurch.tv
- StreamShark.io
- StreamSpot
- TiKiLive
- Twitch
- Vimeo
- Wowza Streaming Cloud
- YouTube Live
- Custom RTMP Server

If you do not have a preferred platform, we will use our house Vimeo account and provide links for distribution. Vimeo allows several methods of stream access: public, private link and password. Vimeo also offers the ability to include the following:

- Live Chat During Stream (\$50 add-on)
- User Polls (\$50 add-on)
- Embed Code (free upon request)
- Analytics Dashboard & Reports
- Archive & Download of Completed Events

We are able to host up to three concurrent streams via Vimeo. We may be able to add up to three additional concurrent streams based on availability. Additional streams must be confirmed and reserved in advance.



## STREAMING PACKAGE 1 | \$3,150 PER DAY

Combines in-room content with live video switching for a single live-stream to a single platform.

- Single concurrent stream up to 1080p 6Mbps (29.97 or 59.94). Single delivery platform.
- Stream will be a combination of the event program(s) and specialized content or switching for the online audience.
- Includes broadcast-quality camera, video switcher, streaming laptop, streaming encoder and hardline internet access necessary for streaming.
- Up to eight hours of content streaming (per day). Additional hours may be added to the day at the rate of \$100 per hour.
- Video and audio will stream directly to your preferred platform OR we will provide you with a Vimeo streaming link to share with your remote audience.

### PREREQUISITES

Audio/Video package

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## STREAMING PACKAGE 2 | \$3,990 PER DAY

Includes everything in Package 1 plus incorporates the ability to add an online meeting (via Zoom or similar) into the stream.

- Single concurrent stream/program up to 1080P 6Mbps (29.97 or 59.94). Single delivery platform.
- Stream will be a combination of the event program, provided content and/or switching for the online audience as well as integration of the online meeting.
- Includes broadcast-quality camera, video switcher, streaming laptop, streaming encoder, virtual meeting laptop, USB audio interface, USB HDMI video capture device and hardline internet access necessary for streaming.
- Up to eight hours of content streaming (per day). Additional hours may be added to the day at the rate of \$150 per hour.
- Video and audio will stream directly to your preferred platform OR we will provide you with a Vimeo streaming link to share with your remote audience.

### PREREQUISITES

Audio/Video package



# STREAMING ADD-ON OPTIONS

## ADDITIONAL DELIVERY PLATFORMS

\$100 setup fee per each additional platform (resources: 1 person 2 hours for set up, testing and monitoring)

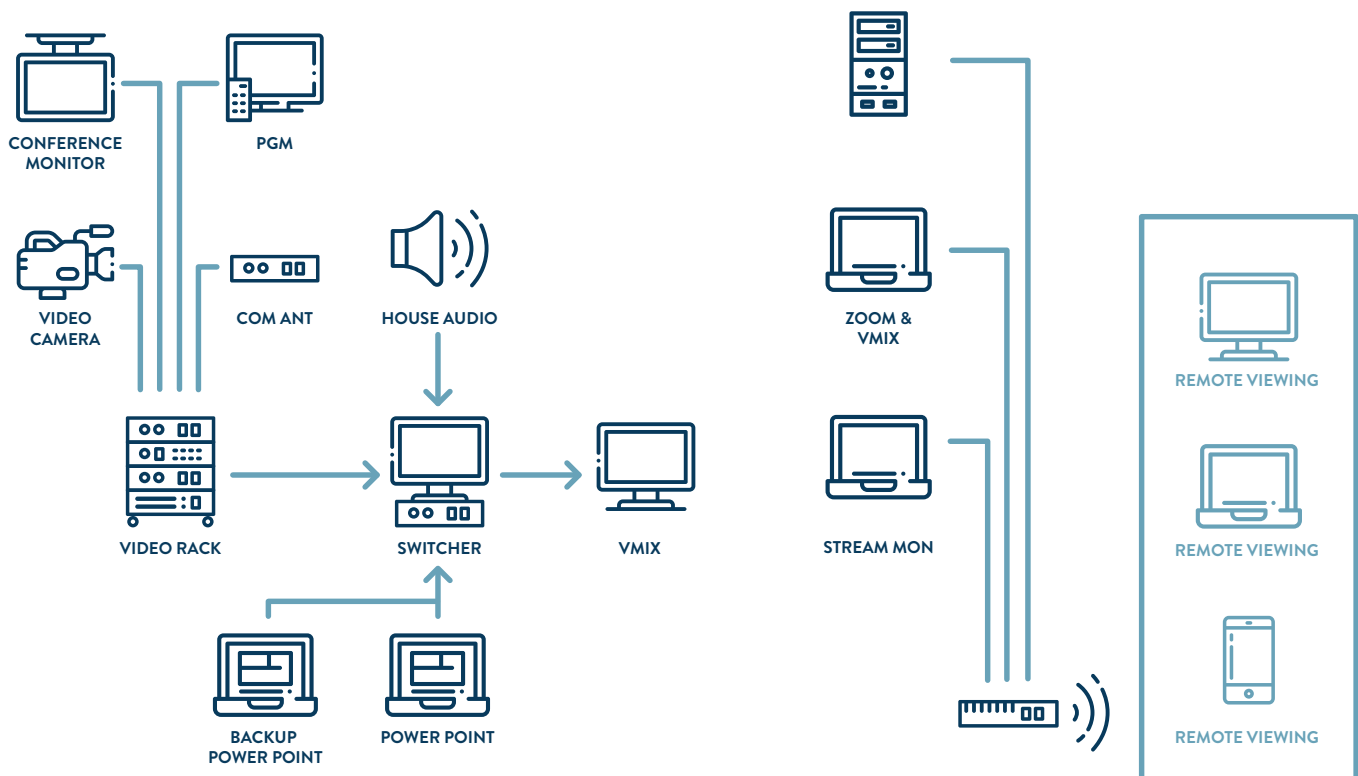
## ADDITIONAL STREAM TIME (BEYOND 8 HOURS PER DAY)

Package 1 - \$100 per hour

Package 2 - \$150 per hour (additional labor time in addition to this as utilized)

## RECORDING PROGRAM STREAM (EACH)

\$120 per unit (unit = up to eight hours within one event day) delivered via Dropbox download link





# LABOR RATE

AV technical assistance starts at \$75/hour with a minimum of 4 hours. Additional labor charges based on extent of setup. 72-hour notice required for all labor.

AV Tech (minimum 4 hours)	\$75/hr
Load In/Out Liaison	\$100/hr
AV Tech Assistance After Hours	\$100/hr
AV Tech Assistance Overtime	\$140/hr
Stagehand	\$500/8 hrs
Audio Engineer	\$600/8 hrs
Lighting Designer	\$600/8 hrs
Spot Operator	\$500/8 hrs
Camera Operator	\$500/8 hrs
AV Supervisor	\$325/8 hrs
Show Call Spot Fee	\$75
Show Call Camera Fee	\$75



# INTERNET SERVICES

Complimentary internet access is available property-wide for email and web browsing. Best utilized for groups of 40 or less or for playing short web-based videos.

## WI-MEET PACKAGE

Designed for web-based presentations, product demonstrations and trainings. The Wi-Meet package is ideal for meetings or events with 40 – 80 guests and includes:

- 3 Mbps of dedicated bandwidth for presenter(s)
- 10 Mbps of dedicated bandwidth for attendees
- On-site IT staff to monitor and manage Wi-Fi network

**\$640/DAY**

## WI-COMMUNICATE PACKAGE

Designed for conferences or event with multiple breakout rooms, high-definition presentations and live social media feeds. The Wi-Communicate package is ideal for meetings or events with 80 – 120 guests and includes:

- 6 Mbps of dedicated bandwidth for presenter(s)
- 40 Mbps of dedicated bandwidth for attendees
- On-site IT staff to monitor and manage Wi-Fi network

**\$1,350/DAY**

## WI-HYBRID PACKAGE

Designed for conferences with multiple breakout rooms, remote attendees, virtual offices and fully integrated hybrid meetings. The Wi-Hybrid package is ideal for large conferences or events with live streaming and connecting to remote locations and includes:

- 100 Mbps of dedicated bandwidth to conduct hybrid meetings
- Dedicated bandwidth for breakout room presenter(s) with wired connections available
- On-site IT staff to monitor and manage Wi-Fi network
- One wired connection with 6 Mbps of dedicated bandwidth per breakout room

**\$2,950/DAY**

Hardwire Connection	\$300/day
Credit Card Network Connection	\$65/day
Add Hard Line to any Wi-Fi package	\$130/day
Additional Bandwidth	\$10 per MB/day

# PHONE SERVICE

Local/800 Phone Service with Handset and Dedicated Phone	\$50
Business Speakerphone with Long Distance and Dedicated Phone	\$100



# POWER

Trade Show Booth 120VAC 20A (preorder)	\$50
Trade Show Booth 208VAC 3P 200A (preorder)	\$370
Trade Show Booth 208VAC 3P 200A (day of)	\$470
Trade Show Booth 240 VAC 50A (preorder)	\$150
Trade Show Booth 240 VAC 50A (day of)	\$250
400 AMP 3 Phase with Distro	\$470
Extension Cord with Quad Box	\$50/ea



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